

The logo of Galgotias University is a stylized 'G' composed of three curved, overlapping bands. The top band is yellow, the middle band is blue, and the bottom band is red. The 'G' is set against a light grey background.

Room Tariff Card

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ROOM TARIFF CARD

- *Room tariff is a document published by the hotel for use by the travel trade , organization and individual prospective guest.*
- *The list includes prices of rooms classified into different categories , such as single room , double room , twin room , suites , etc. and meal plans such as American , European and Continental etc.*
- *Meals such as American , European and Continental also.*

RACK RATE

- *Rack rate is a term which refers to the normal room rate of the hotel.*
- *This is the room rate which is published on the room tariff card.*
- *This is also the rate which is written on the shannon slip which is slipped in room rate of those hotels which operate on whitney system.*

CORPORATE RATE

- *This programme covers corporate offices and usually 15-25% discount can be given to the officers coming from corporates.*
- *The corporate rate is widely accepted as the transient target rate for most hotels.*
- *This is simply an average rate goal a hotel fixes to achieve for a certain day or market segment.*

GROUP RATE

- *A Room tariff published in a document to group operators which is commissionable only to retail travel agents , tour operators and wholesalers.*
- *Generally commissionable at 10% of the published rack rate.*



GOVERNMENT RATE AND DISCOUNTED RATE

- *Government employees are given per day allowance for their travelling.*
- *Accommodation and food by their office and some hotels offer them a rate which give them room and accommodation with in that price.*
- ***DISCOUNTED RATE:*** *Airlines , travel agent discounts rates should be fixed in competition to other hotels of the area.*

SEASONAL RATE, CRIB RATE AND EXTRA BED RATE

- ***Seasonal Rate: Season and Resort hotel which usually have fluctuating demand change their rate usually as per the seasonally and offer different rates for In season and off season.***
- ***Crib Rate : A special rate applicable to children below 12 years of age and accompanying their parents.***
- ***Extra bed Rate: Generally one fourth of the published room rate.***





FAMILY RATE

- *Special rates for families – for example , one couple and a child below 5 years , then the rate may be for one double room.*
 - *One couple with two children below 12 years , the rate may be one double room plus one extra bed rate etc.*
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School of Hospitality

Course Code : BSCH3003

Course Name: Front Office Management

References:

- Oxford Book



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School of Hospitality

Course Code : BSCH3003

Course Name: Introduction To Augmented Reality And Virtual



Name of the Faculty: Jyoti

Program Name: BSChm/BHM