

School of Business

**Integrated Bachelor of Business Administration - Master of Business Administration
Semester End Examination - Jul 2024**

**Duration : 180 Minutes
Max Marks : 100**

Sem IX - MBBA6007 - Decision Modelling with Spreadsheets*General Instructions*

Answer to the specific question asked

Draw neat, labelled diagrams wherever necessary

Approved data hand books are allowed subject to verification by the Invigilator

- 1) What is overconfidence bias in decision-making? K1(2)
- 2) What does it mean to understand the concept of sensitivity analysis in simulation, and how can it benefit decision-making? K2(4)
- 3) What is discrete event simulation, and why should one understand its applications? K2(6)
- 4) How can queuing theory be applied to improve traffic flow at a toll booth on a busy highway? K3(9)
- 5) Apply queuing theory to analyze and optimize the waiting times in a call center. K3(9)
- 6) How would you evaluate the effectiveness of using simulation to optimize patient flow in a healthcare setting, such as an emergency department? K5(10)
- 7) How can queuing theory be applied to analyze patient flow in a healthcare clinic and optimize appointment scheduling? K4(12)
- 8) Discuss the role of decision analysis with spreadsheets in crisis management and how it aids in making critical decisions under pressure. K5(15)
- 9) Discuss the significance of decision analysis with spreadsheets in strategic pricing decisions and its impact on revenue optimization. K5(15)
- 10) Create an Excel model to optimize the allocation of advertising budget across different media channels to maximize brand exposure while staying within budget constraints. K6(18)