

Name. _____		Printed Pages:01		
Student Admn. No.: _____				
School of LAW Back Paper Examination Even Semester (Non - Graduating Batches) – June 2024 [Programme: BBA LLB] [Semester: II Sem] [Batch:]				
Course Title: Organisational Behaviour Course Code: D1UA221T / BBLB1022 / BLA02132		Max Marks: 100 Time:3 Hrs.		
Instructions:	1. All questions are compulsory. 2. Assume missing data suitably, if any.			
		K Level	COs	Marks
SECTION-A (15 Marks)		5 Marks each		
1.	Define concept of personality in organizational behavior.	K1	CO1	5
2.	Explain internal factors affecting perception of an individual.	K1	CO1	5
3.	Discuss halo and horn effect in judging people.	K2	CO2	5
SECTION-B (40 Marks)		10 Marks each		
4.	Explain the different bases of power in establishing authority over individuals.	K2	CO2	10
5.	Interpret organizational politics as a method of gaining resources in an organization.	K3	CO3	10
6.	Analyse Kurt Lewin's model in learning new behaviors.	K4	CO3	10
7.	Interpret the five conflict management strategies applied by management in an organization.	K3	CO4	10
SECTION-C (45 Marks)		15 Marks each		
8.	Analyse content theories of motivation to understand human behavior.	K4	CO4	15
9.	Evaluate Maslow's Need Hierarchy theory in estimating motivation of individuals.	K5	CO5	15
10	Compare the different theories of group formation & their relevance in influencing group behavior.	K6	CO6	15