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School of Law**Integrated Bachelor of Arts - Bachelor of Law
Mid Term Examination - May 2024****Duration : 90 Minutes
Max Marks : 50****Sem IV - J1UB407T - Counselling Skills for Law Professionals**General Instructions*Answer to the specific question asked**Draw neat, labelled diagrams wherever necessary**Approved data hand books are allowed subject to verification by the Invigilator*

- 1) Who is an Advocate ? What skills an advocate should have? K2 (2)
- 2) What role do active listening and empathy play in counseling skills for lawyers? K1 (3)
- 3) How do counseling skills contribute to successful client representation in legal proceedings? K2 (4)
- 4) Define active listening and explain its importance in the context of counseling skills for law professionals. K2 (6)
- 5) Discuss the significance of maintaining confidentiality in counseling interactions for law professionals. K3 (6)
- 6) How does compassion influence the way law professionals interact with clients, especially in emotionally challenging situations such as family disputes or criminal cases? K3 (9)
- 7) Discuss the role of active listening in the practice of arbitration and conciliation. How can attentive listening help arbitrators and conciliators understand parties' perspectives and interests? K4 (8)
- 8) Define professional ethics and explain why they are essential in the workplace across various industries. K4 (12)

OR

- Discuss the importance of empathy in the context of interpersonal skills for law professionals when dealing with clients, colleagues, and other stakeholders. K4 (12)