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School of Finance and Commerce**Bachelor of Business Administration in Financial Investment Analysis
Mid Term Examination - Mar 2024****Duration : 90 Minutes
Max Marks : 50****Sem VI - H1UA605T - Training and Development**General Instructions*Answer to the specific question asked**Draw neat, labelled diagrams wherever necessary**Approved data hand books are allowed subject to verification by the Invigilator*

- 1) Define Skill. K2 (2)
- 2) Name five phases of a training process. K1 (3)
- 3) In the changed economic scenario of the country, why has training assumed importance? Elucidate. K2 (4)
- 4) What is training and why is it necessary? K2 (6)
- 5) Discuss the structure of a training policy. K3 (6)
- 6) Elucidate the various categories of beneficiaries of training and the benefits available to them. K3 (9)
- 7) Discuss the meaning and scope of training. K4 (8)
- 8) Training is influenced by trends in other disciplines, demographics, politics, technology and a number of other domains. Explain the critical uncertainties confronting training. K4 (12)

OR

- A training need analysis varies in size and scope according to how many different purposes it serves. Elucidate. K4 (12)