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## School of Business

Master of Business Administration MBA Dual Specialization  
Mid Term Examination - Nov 2023

Duration : 90 Minutes  
Max Marks : 50

### Sem I - D1PK103T - Organizational Behaviour

General Instructions

Answer to the specific question asked

Draw neat, labelled diagrams wherever necessary

Approved data hand books are allowed subject to verification by the Invigilator

- 1) Summarize the meaning of personality. K2 (2)
- 2) Name the three determinants of behaviour studied in OB. K1 (3)
- 3) Illustrate the emerging challenges of organizational behavior. K2 (4)
- 4) Agreeableness is a personality trait which managers may seek from employees but it is harmful to organizations in long term. How do you explain this situation? K2 (6)
- 5) Identify the different components of fundamental attribution error. Support your answer with suitable examples. K3 (6)
- 6) Make use of the attributes of perciever and the perceived to identify how perception is formed in an organisation K3 (9)
- 7) “John is a senior manager in an FMCG company who is interested in gaining power and controlling the behavior of others, and William is an employee on his team who has an inflated sense of self-importance.” Analyze these personality traits of John and William, and examine their relevance to organizational behaviour. K4 (8)
- 8) How would you respond to the following statements? Inspect it with proper explanation. a) Whenever possible, the manager should hire people with an external locus of control. b) For a team success, members must have Type B personality characteristics. K4 (12)

**OR**

- “Evidence strongly suggests that whatever managers can do to improve employee attitudes will likely result in heightened organizational effectiveness.” Inspect the meaning conveyed by this statement in light of the EVLN model. K4 (12)